

Engraving Concepts

Today

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NOTE: Our voicemail system is monitored 24/7. If you leave a voicemail here after hours/weekends/etc., I should be able to track one of the guys down to help you.



Tech Support Info

Epilog Tech Support
(303)215-9171 (press 1)
OR email tech@epiloglaser.com
www.epiloglaser.com/service.htm

Xenotech Tech Support
(225)752-0225 (press 2) OR
email tech@xenotech.com
Unlock Codes: 225-752-0225
(press 7)

New Products



VIPER® Communications Suite for Laser and Rotary Engraving includes enhanced machine/controller software setup and upgrade capability, new Viper Pendant Preview™, Remote PC Engraving Job Manager and Real-time Running PC Display, and Enhanced File Management and Communications. The upgrade will allow rotary system users to open and preview jobs from the pendant touch screen prior to engraving. It also allows rotary and laser system users to load, start, stop and view the progress of an engraving job from a remote location (control room, manager's office, etc.). The new suite enables direct .DXF file execution as well. **VIPER® Communications Suite** is a FREE UPGRADE for Xenotech Viper® rotary and XLT/XLE laser owners!

Pointer Mode option will now be available for Xenotech Viper® rotary systems (GE, JE, 1313, 1625, 2525, and 2550). With this feature, users can set the engraving plate size by physically pointing to corners on the plate using the touch screen keypad. Users will be able to quickly size and resize plates as well as perform diode pointer preview "dry runs" on the material before engraving. The customer can also recall the X,Y offsets from the current position of the laser pointer. The diode pointer can be added to existing systems.

Laser Engraving Medic™ electronics is a laser system board that will be mounted in all XLE and XLT laser models. The board provides enhanced laser system diagnostics by monitoring laser tube status and power supply performance and displaying the information at the touch screen keypad.

For more information on any of the above new items, contact Engraving Concepts or Xenotech (see contact info on sidebar).



MP Rewards – Epilog Covers

New custom covers are now available for your Epilog Laser from MP Rewards. These covers are water proof & dust proof – they'll keep your machine protected when not in operation. Custom sizes for Mini18, Mini24, Helix & EXT systems (prices from \$250-325). Call 800-522-4044 for more info.

Texas Trophy & Awards Show

It's time for our annual trek to Galveston. Mark your calendar for July 27-28 (Friday & Saturday) and start saving your gas money for the drive! We'll meet, once again, at the *Moody Gardens Hotel & Resort*. For room reservations, call 888-388-8484 or go to www.moodygardens.com by July 5 for the Texas Trophy Show room rate (\$179/night).

2007 Schedule:

4th Annual Family Fishing Outing – Thursday, July 26 (8am-12pm). \$75/person.

To register for the fishing outing: call Claytex Trophies at 800-433-0965.

Exhibits Open – Friday, July 27 (10am-5pm) & Saturday, July 28 (10am-3pm). No charge. *To pre-register for the show: call Claytex Trophies at 800-433-0965 or email claytex@claytex.net.*

THE Party – Friday, July 27 (6pm). Live entertainment & FREE hors d'oeuvres! Air-conditioned.

ARA Seminar – Saturday, July 28 (8-9:30am). “101+ Shop, Rotary, Laser and Safety Tips”

Presenter: Fred Schwarz. No charge. *To register: go to www.ara.org and click on July 28 Seminar.*

Engraving Concepts Clinics (see info below)

Sunday, July 29:

“*Xenotech Users' Clinic*” 8:00 - 10:00 am Moderators: Jimmy Dubose & Roy Brewer, CRM. No charge.

“*Corel X3 Projects*” (Intermediate) 10:30 am - 12:30 pm Presenter: Roy Brewer, CRM. \$15/person

“*Building a Laser Engraving Business – 101 Things to do with a Laser*” 1-4pm Presenters: Roy Brewer, CRM & Mike Dean (aka “Mr. Epilog”). \$15/person

Engraving Concepts Clinics (Sunday):

Xenotech Users' Clinic – All are welcome to attend this users' clinic which will cover software updates, tips, suggestions, etc. Plenty of Q&A time will be available to attendees. Recommended to those who have used Xenotech software for more than 6 months but beginners and prospective owners will pick up valuable information too. Jimmy Dubose (from Xenotech/Baton Rouge) will moderate this clinic, along with Roy Brewer, CRM.

Corel X3 Projects – Walk through several projects with Roy Brewer, CRM, using X3's new & improved tools. This clinic should be considered an intermediate course but all are welcome. \$15/person or \$25/store.

Building a Laser Engraving Business – Discover new & different ideas that will build your laser business. Roy Brewer, CRM, and **Mr. Epilog** (Mike Dean) will cram as many ideas into this two-hour session as possible. All laser owners (or potential owners) will benefit from this business-building seminar. \$15/person or \$25/store.

To sign up for any of the Engraving Concepts clinics, email jeanette@engravingconcepts.com or call (817)460-8122 ext. 201.

Tips, Tricks & Ideas

From winXPnews:

Typing URLs into the address bar of the web browser can get tedious, but you don't always have to type that entire address. You probably already know that Internet Explorer automatically adds "http://" when you begin a URL with "www" but did you know that it will add "http://www" to the beginning and ".com" to the end of whatever you've typed if you then press CTRL+ENTER? Try it – to go to the Dallas Cowboys web site at <http://www.dallascowboys.com>, you only have to type “dallascowboys” and then hit CTRL+ENTER, saving a number of keystrokes.

New Page on Website:

For a list of links to some great Corel tutorials, go to www.engravingconcepts.com | Downloads | Tutorials | Corel Tutorial Links. Many (most?) of these are for older versions of Corel, but in every instance we've checked, they contain excellent ideas and examples -- even if newer versions have better tools to accomplish the task. Also, some of these sites have free or almost-free tools that can be used with Corel (advanced users only). Finally, some of the tutorials are not free but are relatively inexpensive (extremely inexpensive if it's something you need!).



News & Events

Xenotech Factory User Clinic

When: Monday-Tuesday, August 6-7, 2007 (9:00am-5:00pm)

Where: Xenotech Global Inc., 12139 Airline Hwy., Baton Rouge, LA 70817

Cost: \$250 includes 16-hour intermediate/advanced class covering Xenotech software, rotary engraving systems and laser engraving systems. Software update & more. Breakfast, lunch, soft drinks & snacks. Seating is limited. Contact Jessica Hoffpauir-Freeman for your registration form. jessica@xenotech.com.

Host Hotel Info: Best Western Richmond Suites, 5668 Hilton Ave., Baton Rouge, LA 70809 (225)384-6500 or (800)332-2582 Mention “Xenotech Preferred Rate” for the \$99 room rate (deadline: July 23)

End of an Era

If you've been reading our newsletters for long, you will probably recall that we have been refurbishing the HP Scanjet models that have the superb built-in raster->vector conversion.

We've now lost our enthusiasm for these since we cannot get them to work with Vista and it appears HP will not write Vista drivers for them. It is understandable and reasonable for any hardware company to sooner or later cease making old hardware work with new operating systems.

Yes we have a few left, yes we still love what they do, but we no longer recommend them since you really can't buy anything but Vista – unless you have a system built to your specs.

More News & Events

Engraving Concepts Booth

Watch for the Engraving Concepts booth (in addition to the Epilog & Xenetech booths) at the Texas Trophy & Awards Show this year. We'll be showcasing the new RMI YAG laser and will have the Sales Manager from the factory in the booth with us. Especially those of you who have been wondering about YAG lasers but didn't want to make a special trip for a demo, this will be a perfect opportunity for you to see one in action.

Epilog Drivers & Firmware Update

If you didn't receive a notice re: the latest driver & firmware updates (for all Epilog Mini, Helix, EXT & FiberMark laser systems), log on to the website at www.epiloglaser.com and download them. While you're there, be sure to sign up for the automatic notification so you'll be the first to know when there's another update!

The following changes are included in this update: Center-Center Engraving; Relocatable X-Home Positioning for the Rotary Attachment; Laser Tickle (fixes the "cold start" issue); Merge program for old .dat files; USB enhancement and a couple of other machine-specific improvements.



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